



Lucky Cement Corporation Earnings Call November 11, 2021





Disclaimer



This presentation is based on our audited or reviewed financial statements, which have been prepared in accordance with IFRS reporting standards. For complete details and data, please refer to the Company's financial statements.

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The Story of the Logo

The founder, Mr. Chen Liang-Chuan, started his nascent career in construction, hoping that every young person who wanted to start a family could own a house and feel warm and happy in life. Therefore, to produce high quality and reasonably priced cement for sturdy houses is Mr. Chen's lifelong ambition and goal.

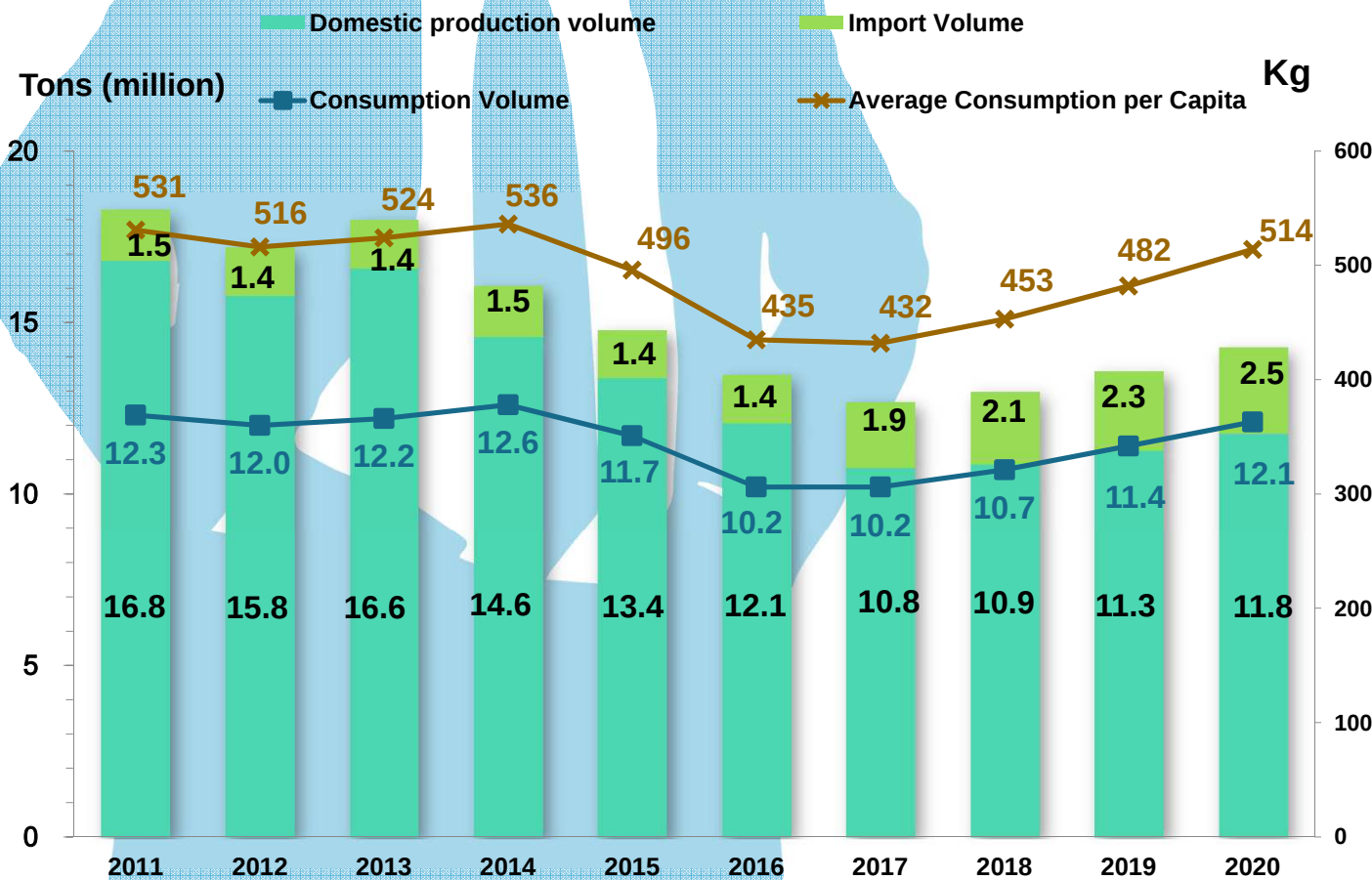


Table of Contents

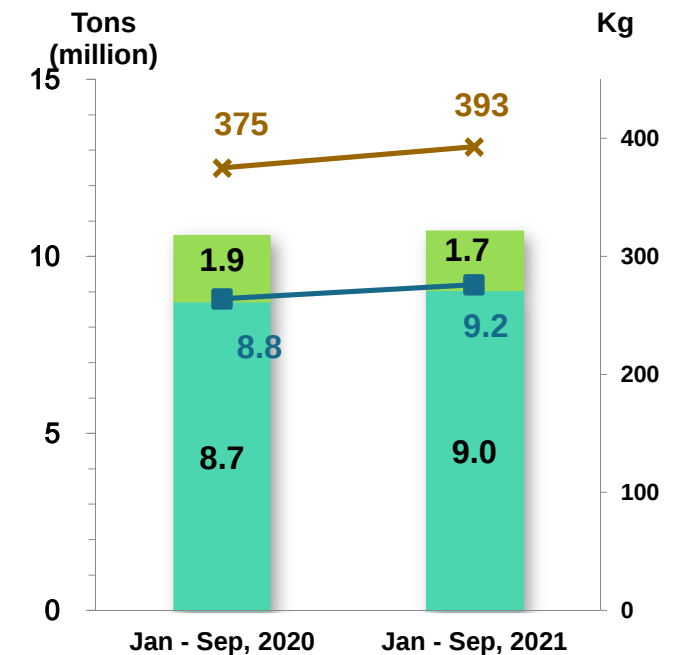
- 01 Market Overview**
- 02 Business Performance**
- 03 Business Sustainability**
- 04 Dasheng Development Co., Ltd.**
- 05 Q&A**



Overview of Cement Supply and Demand in Taiwan

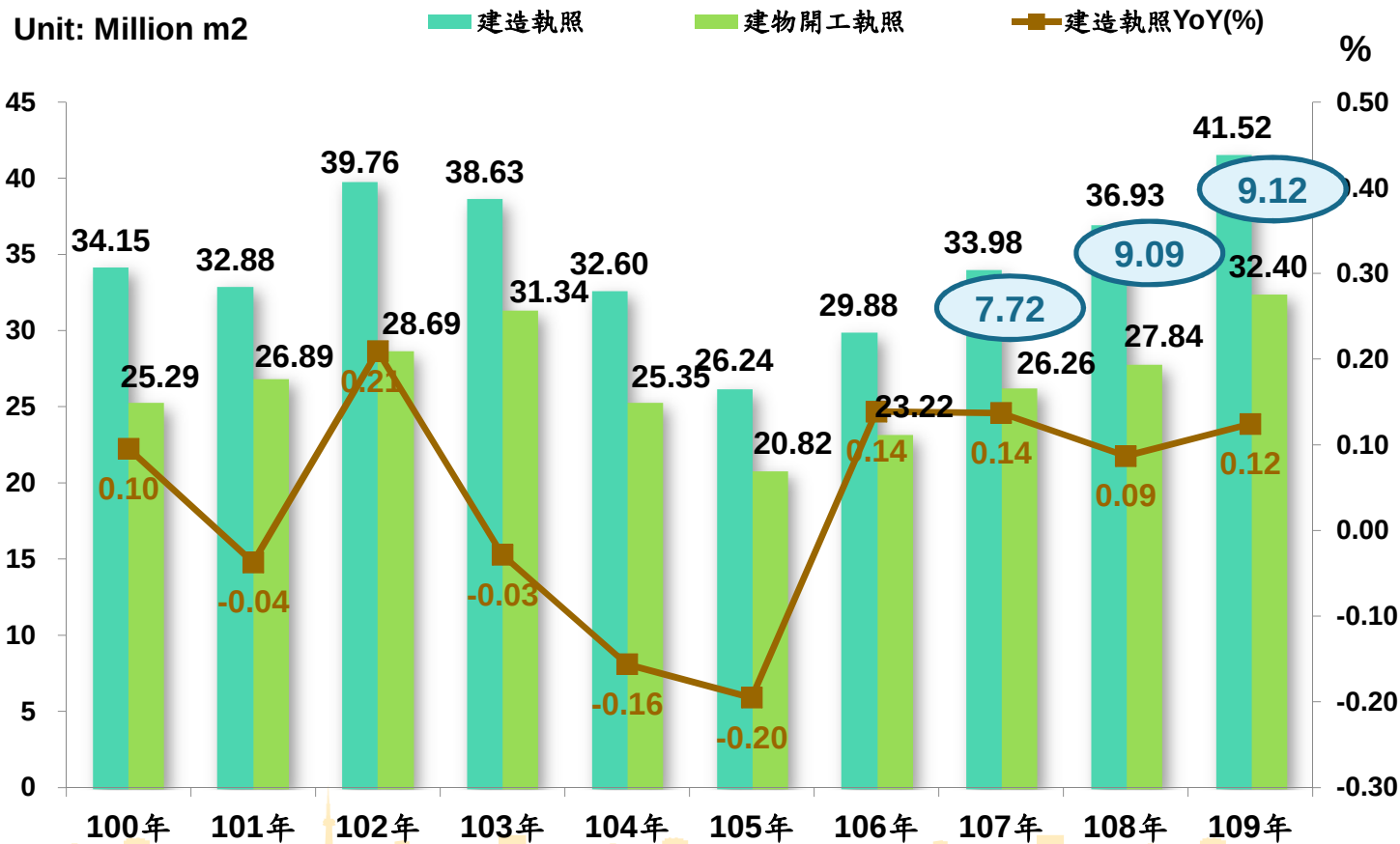


➤ Jan-Sep 2021 vs. Jan-Sep 2020
 Domestic cement consumption increased by 4.55% YoY
 Per capita volume increased by 4.8%
 Domestic cement production increased by 3.45%
 Imported cement decreased by 10.53%

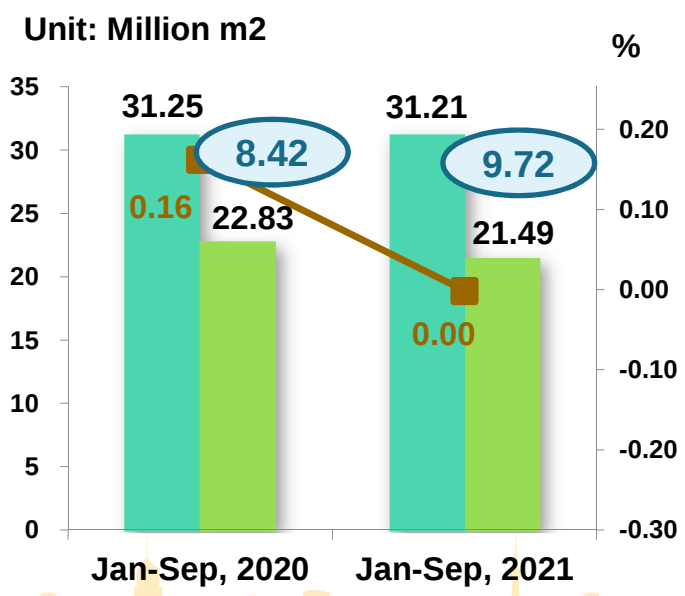


Source: Taiwan Cement Manufacturers' Association

Building Construction Licenses and Construction Commencement Total Floor Area Statistics



Jan-Sep 2021 vs. Jan-Sep 2020
➤ Gross floor area for building licenses
Annual growth rate decreased by 0.013%



Source: Construction and Planning Agency, Ministry of the Interior

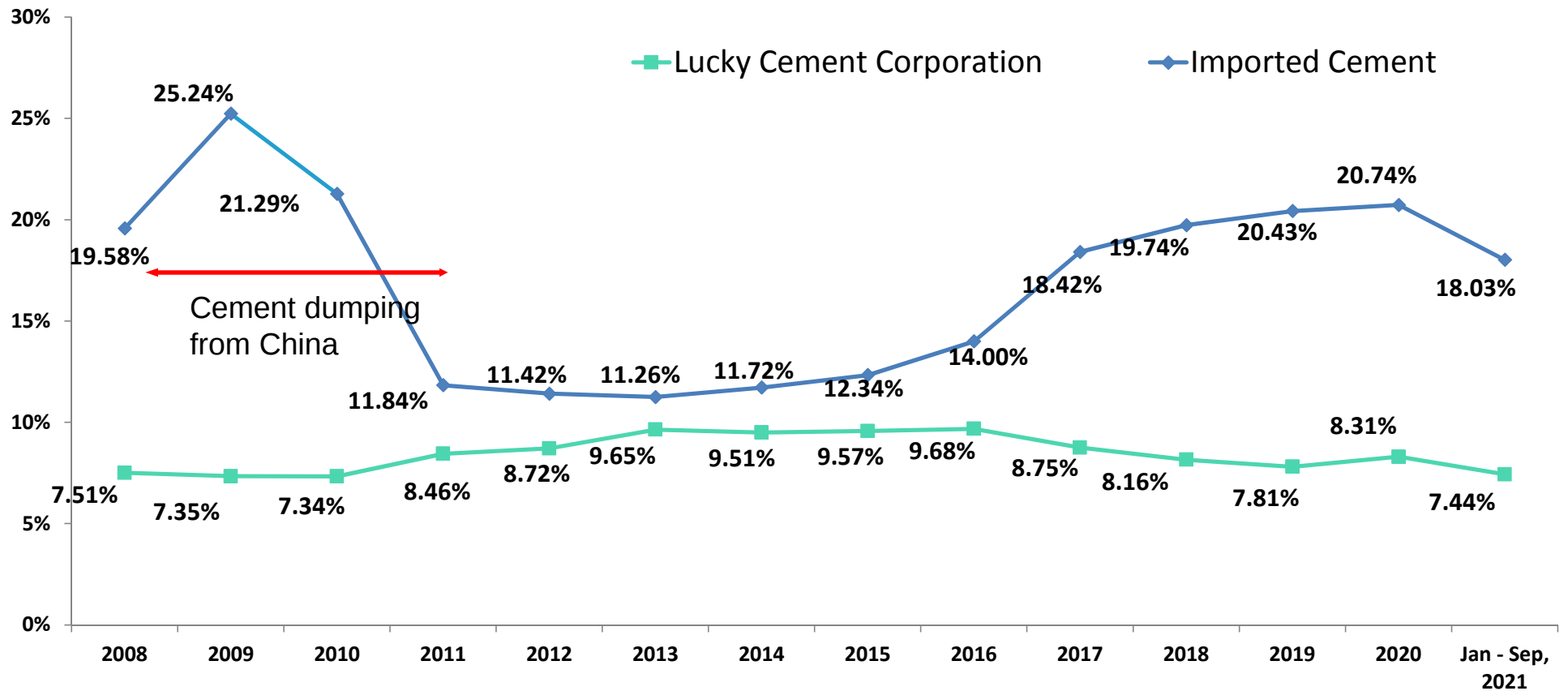
Table of Contents



- 01 Market Overview
- 02 Business Performance
- 03 Business Sustainability
- 04 Dasheng Development Co., Ltd.
- 05 Q&A

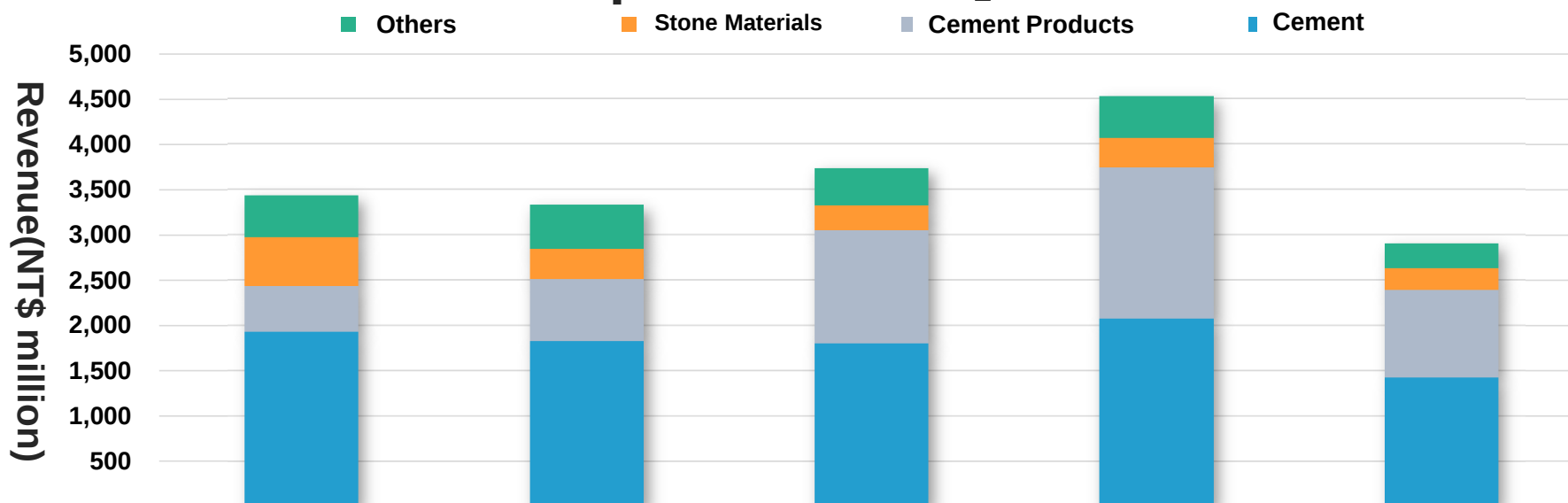


Cement Market Share



Source: Taiwan Cement Manufacturers' Association

The Company's revenue by product for the past five years



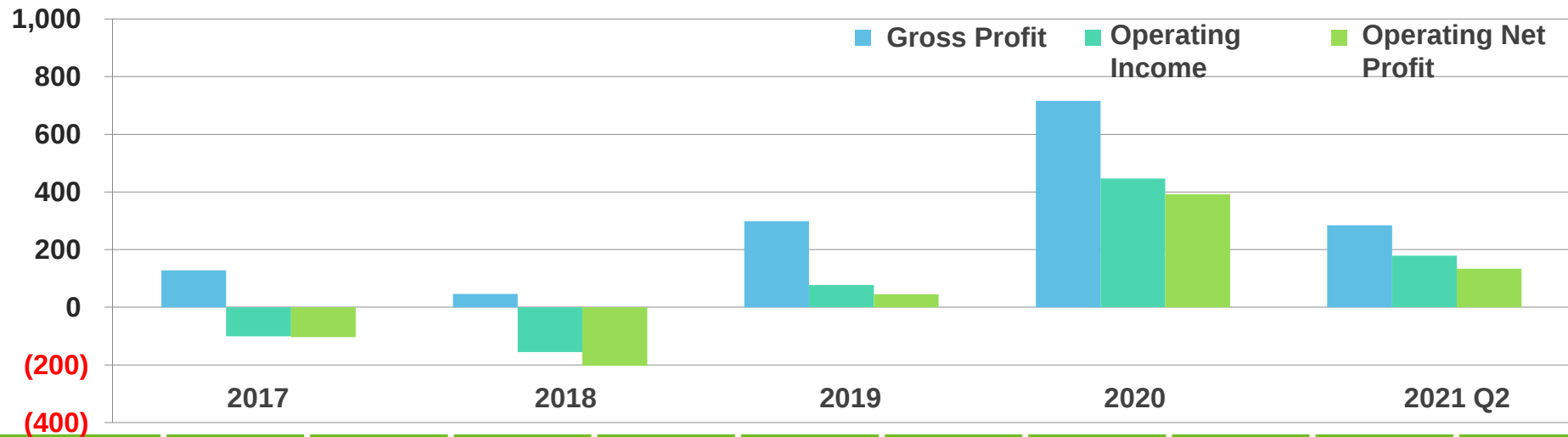
Year	2017	%	2018	%	2019	%	2020	%	Jan - Sep, 2021	%
Cement	1,933	56	1,826	55	1,805	48	2,074	46	1,426	49
Cement Products	506	15	689	21	1,243	33	1,669	37	971	33
Stone Materials	534	16	328	10	282	8	323	7	239	9
Others	461	13	488	14	402	11	464	10	269	9
Total	3,434	100	3,331	100	3,732	100	4,530	100	2,905	100



P&L 2017 to 2021

Unit: NT\$ million

Consolidated Statements of
Comprehensive Income



	2017	%	2018	%	2019	%	2020	%	2021 Q2	%
Revenue (in NT\$ million)	3,434	100	3,331	100	3,732	100	4,530	100	2,074	100
Gross Profit (in NT\$ million)	129	4	47	1	299	8	717	16	285	14
Operating Income (in NT\$ million)	(100)	(3)	(155)	(5)	78	2	447	10	179	8
Operating Net Profit (in million)	(103)	(3)	(202)	(6)	46	1	392	9	134	6
EPS (NT\$)	(0.25)		(0.44)		0.11		0.97		0.33	

Balance Sheet 2017 to 2021



Unit:NT\$ million

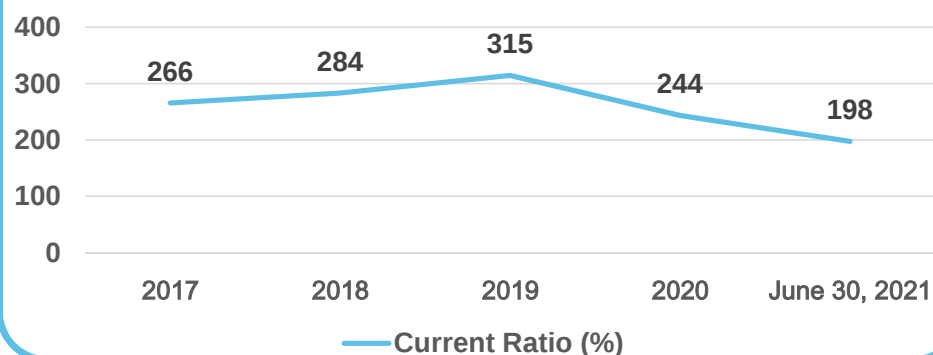
	2017	%	2018	%	2019	%	2020	%	2021 June 30	%
Current Assets	5,121	71%	4,939	68%	5,087	69%	5,259	66%	5,060	63%
Property, Plant and Equipment	1,649	23%	1,877	26%	1,712	23%	2,223	28%	2,248	28%
Other Assets	467	6%	478	7%	530	7%	545	7%	718	9%
Total Assets	7,237	100%	7,293	100%	7,329	100%	8,027	100%	8,026	100%
Current Liabilities	1,925	27%	1,736	24%	1,617	22%	2,151	27%	2,551	32%
Non-current Liabilities	883	12%	1,330	18%	1,391	19%	1,219	15%	950	12%
Total Liabilities	2,808	39%	3,066	42%	3,008	41%	3,370	42%	3,501	44%
Shareholders' Equity	4,429	61%	4,227	58%	4,321	59%	4,657	58%	4,525	56%

Consolidated Statements of Comprehensive Income

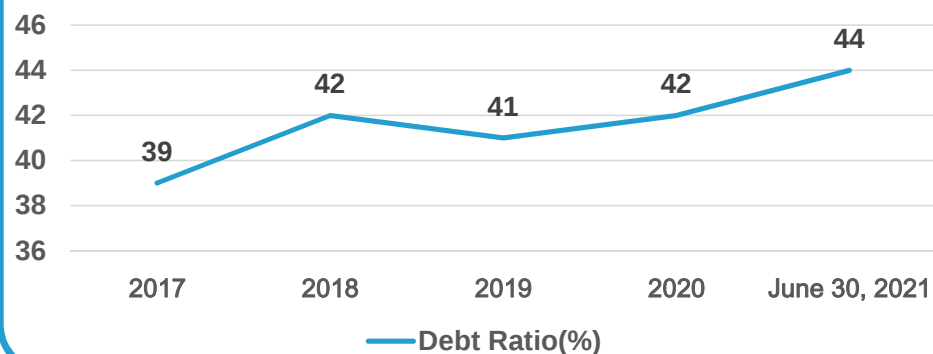
Financial Ratios and Book Value Per Share



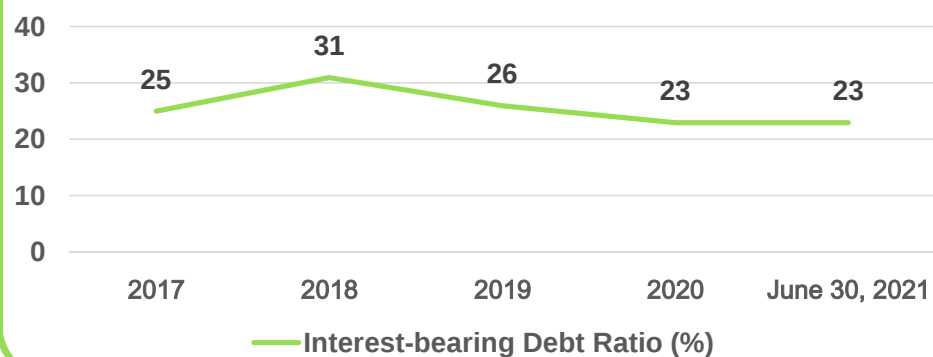
Current Ratio(%)



Debt Ratio(%)



Interest-bearing Debt Ratio (%)



Book value per share(NT\$)

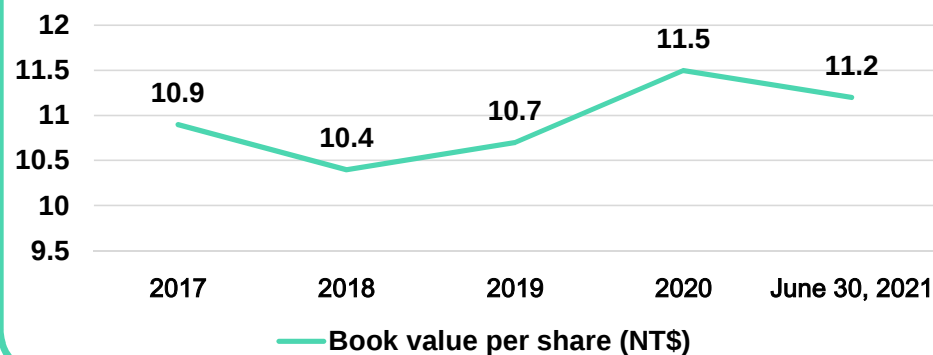


Table of Contents



- 01 Market Overview
- 02 Business Performance
- 03 Business Sustainability
- 04 Dasheng Development Co., Ltd.
- 05 Q&A



Business Sustainability



**Focus on
our main
business**

Logistics
Optimization
Channel
Deployment
“The Midas Touch”
Technical
Greenhouse gas
reduction planning

ESG

Environmental
Protection
Carbon Reduction
Roadmap
Circular Economy
Social
Philanthropy
Corporate
Governance



Industry Dedication



Logistics Optimization

1. In Q3 2021, the Company completed the refurbishment of 128 cement and stone trucks.
2. Purchased 40 new stone trucks, with the first sample truck being put on pilot trial in August 2021, and the whole project is expected to be completed by the end of 2022.

Channel Deployment

1. In January 2021, our leased Xinfu Ready-Mixed concrete Sanxia Plant was put into operation.
2. In March 2021, the construction permit application for our new Xinfu Ready-Mixed Concrete Shulin Plant was submitted for approval, production expected to commence in Q4, 2022. °



“The Midas Touch”

The He-Ren mine is the largest manufactured sand production plant in Taiwan, and production and development are done through direct shaft feed to protect the environment.

Enhance production process technologies

1. Raw material substitution
2. Fuel substitution
3. Process improvement
4. Lighting improvement
5. Fuel consumption control
6. Renewable Energy
7. Tree planting and greening to reduce carbon emissions

ESG



- **Energy Conservation**
Goal: 1% annual energy savings
- **Water Resources**
The Company achieved the target of recycling more than 80% of water from the washing platform every year, and the recycling rate of water from the washing platform reached 96% in FY2020.
- **Planting and Greening**
11.229 hectares of greenery planted at the He Ren Mine.

Environmental Protection



Carbon Reduction Roadmap



- Enhance production processes and technologies to reduce energy consumption by cement production units.
- Substitution of raw materials
- Alternative Fuels
- Improve clinker quality and reduce clinker coefficient of cement
- Development of Renewable Energy

CO2 Emission Reduction from Energy Efficiency Measures in FY2020



Reduction Measures	Electricity Savings (kWh)	Electricity Discharge Coefficient	CO2 reduction (tons)	Coal saving (tons)	Customized Coefficients	CO2 reduction (tons)	Total (tons)
1.#2 Coal-milled lining boards	505,890	0.509	257.5	-	-	-	13,717.58
2. Packaging Room changed legacy equipment to DC inverter air compressor	105,000	0.509	53.4	-	-	-	
3. Clinker grinder refurbishment	267,300	0.509	136.1	-	-	-	
4. Non-hazardous oil sludge and waste oil mixture Alternative fuels	-	-	-	2,926	2.554	7,473.00	
5. Organic sludge as an alternative fuel source	-	-	-	2,270	2.554	5,797.58	
	878,190	-	447.0	5,196	-	13,270.58	

Total 13,717.58 (tons) CO2 = equivalent to 1,143,130 tree emissions reduction



Renewable energy (solar power)



Solar power generation equipment will be installed on the other suitable locations for use at Dong'ao plant rather than Dong'ao plant and the roof of dormitories.



Current situation of the plant/additional corrugated sheets area
Area covered is about 5,365 m²

Circular Economy



Raw material preparation

Alternative raw materials:
Construction waste soil,
recycled granules, incineration
slag, coal ash, bottom ash,
waste foundry sand, inorganic
sludge, calcium fluoride
sludge, general fly ash,
general business waste.

➤ Alternative raw materials totaled 194,987 tons in FY2020



Clinker Formation

Alternative fuels:
Organic sludge, waste oil
mixture, non-hazardous oil
sludge, waste fiber, waste
wood.

➤ Alternative fuels totaled 13,671 tons in FY2020



Cement production

Gypsum:
Desulfurization gypsum,
chemically derived gypsum,
ground-granulated blast-
furnace slag, fly ash.

ESG



- **Community Care and Outreach**

- (1) Emergency assistance for villagers
- (2) Senior-friendly Canteen
- (3) Road maintenance
- (4) Community environmental cleaning
- (5) Beach cleanups

- **Humanities Education and Culture**

- (1) Scholarships
- (2) Sponsorship of various school activities
(Sports Day, archery team training)
- (3) Indigenous cultural performances outside the county
(Indigenous dance)
- (4) Atayal Flying Fish Season Activities

- **Care for the Indigenous Community**

Increasing employment opportunities for indigenous people

Social Philanthropy



Corporate Governance



- Head of Corporate Governance appointed in June 2021
- Nominating Committee established in June 2021
- On May 2021, the CSR Committee was renamed the Corporate Sustainability Committee and the CSR Report was renamed the Corporate Sustainability Report.
- TOP21%-35% in Corporate Governance Evaluation on 2020
- Corporate Social Responsibility Committee established in 2017
- Corporate Social Responsibility Report published since 2014

Social Philanthropy

ESG



Table of Contents



01 Market Overview

**02 Business
Performance**

**03 Business
Sustainability**

**04 Dasheng
Development Co., Ltd.**

05 Q&A

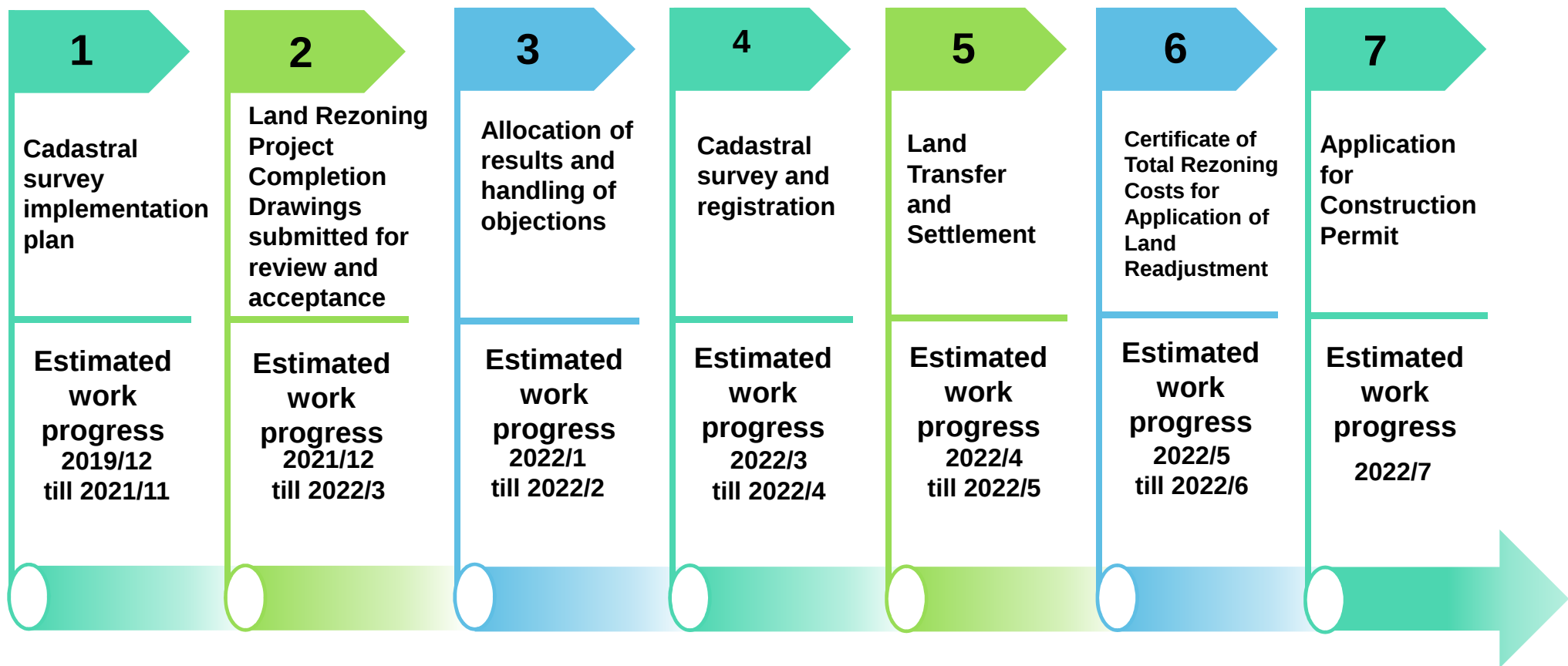




Keelung City Daitian Temple Phase I Private Sponsored Urban Land Readjustment Project



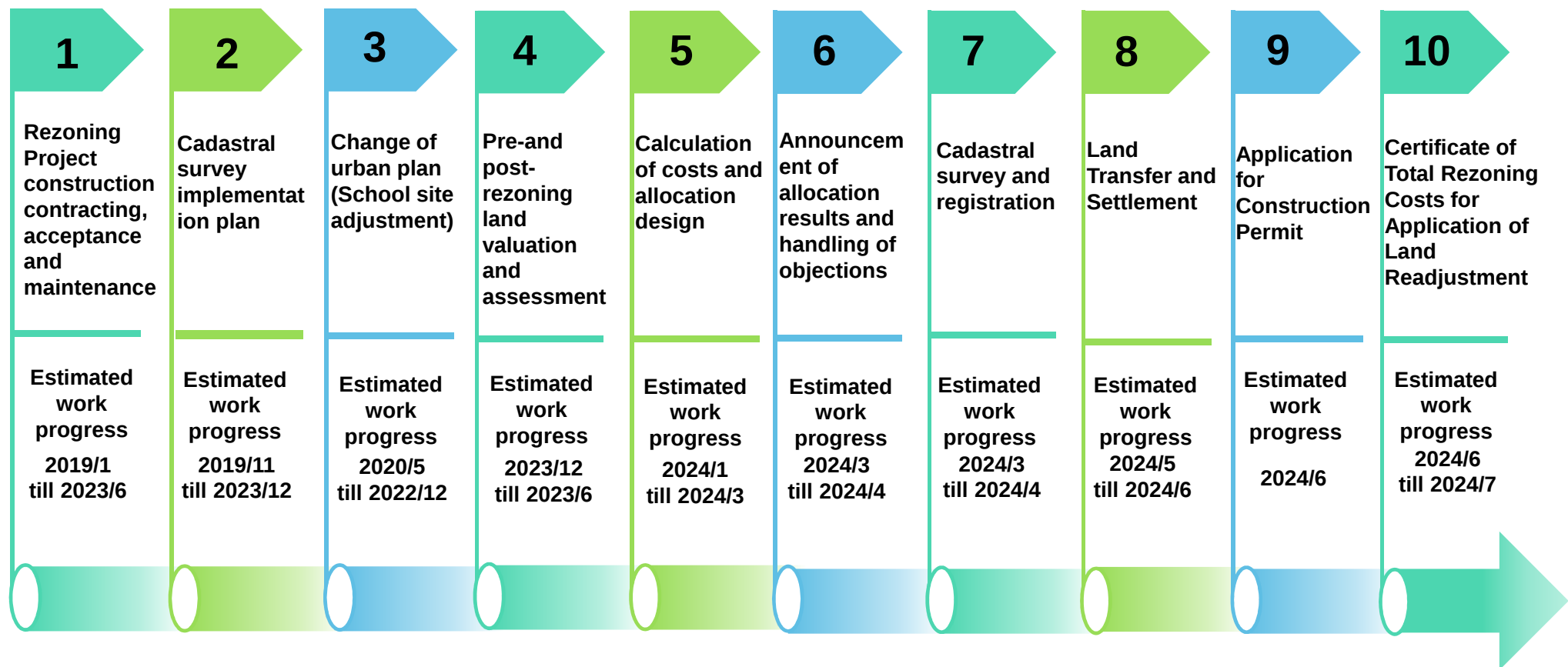
Estimated work progress



Keelung City Daitian Temple Phase 2 Private Sponsored Urban Land Readjustment Project

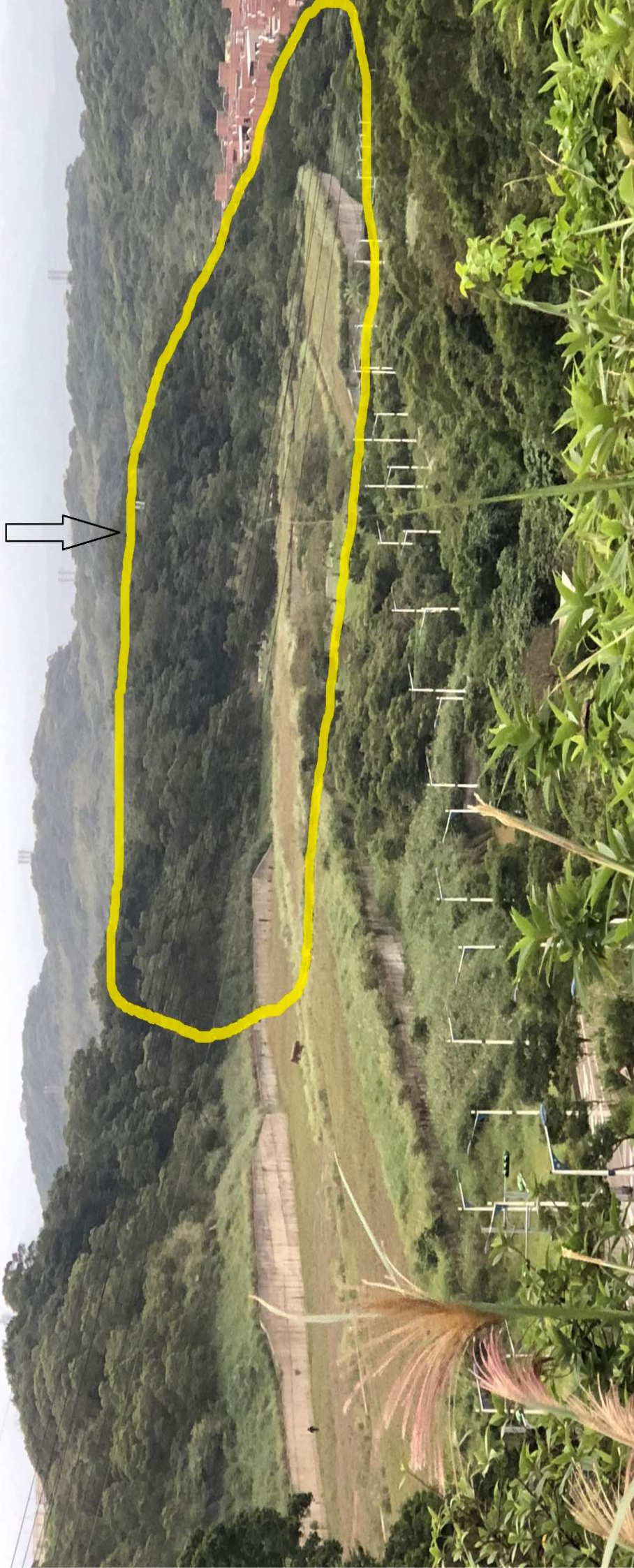


Estimated work progress





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Q & A

Thank you for your attention